



ONE BASE FOR ALL EV CHARGERS



UNIMI  
SOLUTIONS



Danderyd commuter parking, Stockholm – Charge Storm

WIDE VARIETY OF EV CHARGER MODELS...

**... NO STANDARD FOR ANCHORING**





AT THE SAME TIME GROUND  
WORK IS **THE SINGLE  
LARGEST** COST DRIVER  
CAUSING A **BARRIER** AND A  
**LOCK-IN EFFECT** AFTER THE  
INSTALLATION



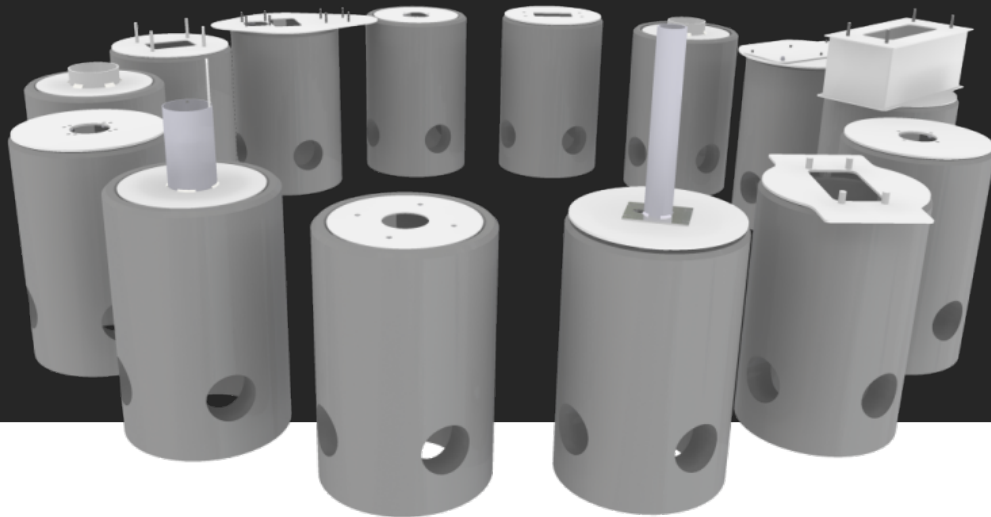
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Royal Castle, Stockholm, Sweden – Garo LS4

# TRADITIONAL ANCHORING METHODS RESULT IN ADDITIONAL COSTLY GROUND WORK:

- INSTALLATION 1<sup>ST</sup> TIME GROUND WORK
- REPAIR ADDITIONAL GROUND WORK
- NEW DEMAND ADDITIONAL GROUND WORK
- REPLACE ADDITIONAL GROUND WORK





WE SOLVE THIS BY USING A **PATENTED AND MODULAR** PRECAST FOUNDATION THAT CAN **ACCOMMODATE ANY CHARGER MODEL**



## OUR CLIENTS PERFORM **GROUND WORK ONLY ONCE!**

- INSTALL                      1<sup>ST</sup> TIME    GROUND WORK
- REPAIR                        NO GROUND WORK
- NEW DEMAND    NO GROUND WORK
- REPLACE                    NO GROUND WORK

OUR MODULAR DESIGN WITH **“READY  
MADE” STUBS CAN SAVE UP TO 80% OF  
TOTAL COST OF OWNERSHIP**



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Vasastan Stockholm, Sweden – Garo LS4



WELL PROVEN IN THE  
**WORLD'S LEADING EV**  
**MARKET NORWAY** WITH  
SEVERAL **MARKET LEADING**  
**CLIENTS**



**3,200 INSTALLATIONS**

**NORWAY, SWEDEN,  
FINLAND, US, ITALY,  
HUNGARY, ICELAND,  
UK, DENMARK, SPAIN**

**Germany, France**



# OUR MODULAR CONCEPT ADDS VALUE FOR CLIENTS ALSO IN HIGH POWER CHARGING

- 1 MEUR TURNOVER (LTM)
- 14% PROFIT (LTM)
- ~3,200 AC INSTALLATIONS  
~350 HPC INSTALLATIONS
- 200% GROWTH (LTM)



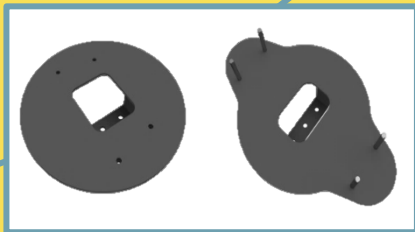


# ACCELERATED GROWTH

## READY MADE STUBS

# RECURRING REVENUE

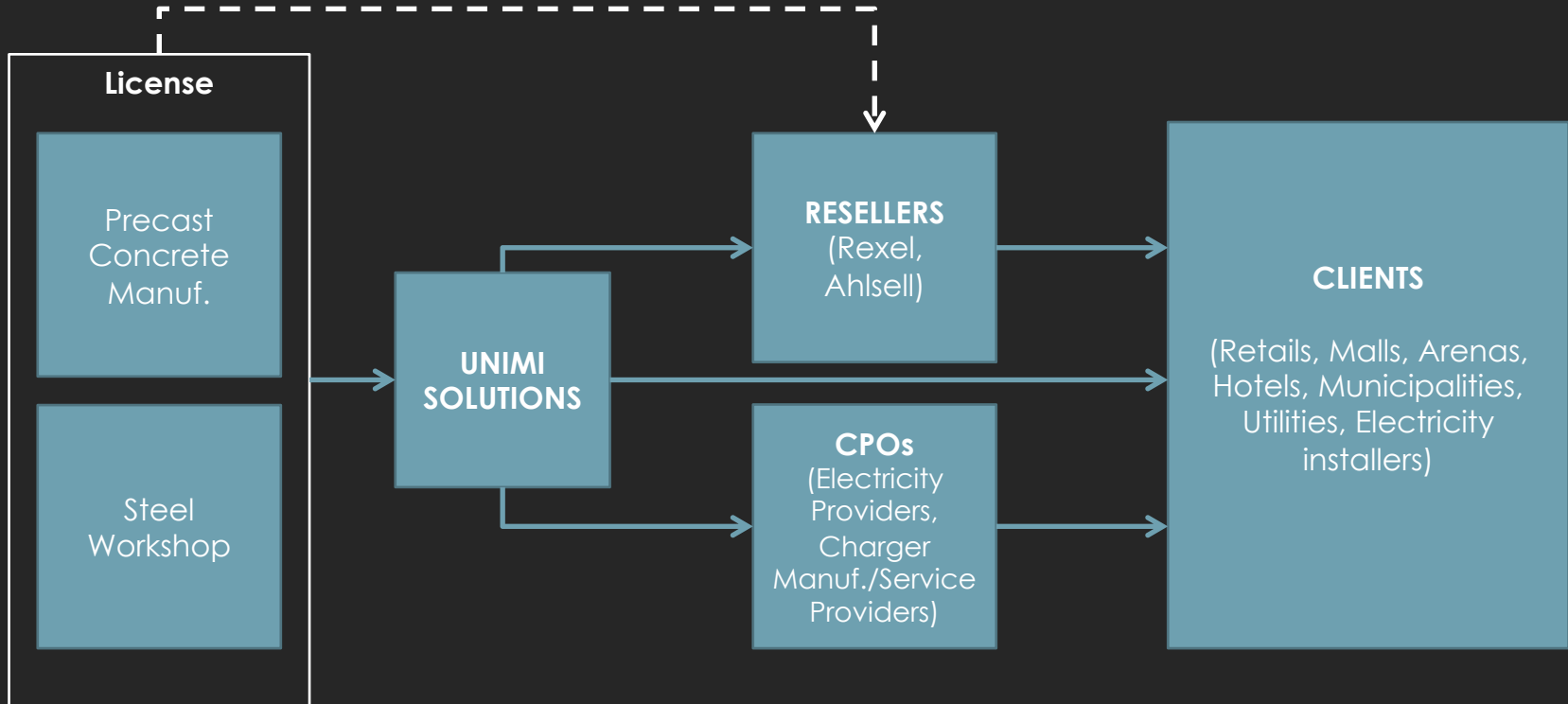
## EXCHANGE ADAPTOR



2016 2018 2020 2022 2024 2026 2028 2030



# OUR LICENSE BASED BUSINESS MODEL OFFERS SCALABILITY AND LOW CAPEX CROSS REGIONS



# OUR TEAM HAVE SEVERAL YEARS OF EXPERIENCE FROM EV CHARGING, UTILITIES AND GROWING INTERNATIONAL BUSINESSES



**Mathias Hökfelt**

Co-founder /CEO



**Maria Hauschild**

Sales Manager  
DACH



**Vesa Koivisto**

Managing Partner  
U.S.



**Constança  
Pereira Coutinho**

Order admin



**Markus Hökfelt**

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**Johan Birgersson**

Investor/Advisor